

Luxury Rental Advisor

VDB Luxury Properties is seeking a commercially driven Luxury Rental Advisor to accelerate our growth in the high-end rental market. In this high-impact, hands-on role, you will own your sales pipeline—converting premium international leads, conducting luxury property showings, and delivering bespoke advisory services to high-net-worth clients. If you thrive in a fast-paced environment and have a track record of closing high-value deals, this is your opportunity to drive significant revenue within one of VDB's core business pillars.

- **Lead Conversion & Pipeline Management:** Qualify, prioritize, and rapidly respond to high-value incoming leads; manage all pipeline activity and follow-ups through our CRM.
- **Client Advisory & Deal Execution:** Curate bespoke property portfolios using VDB's database, lead high-touch property visits, and negotiate commercial proposals aligned with profitability targets.
- **Property Acquisition Collaboration:** Work closely with Business Development and Property Search teams to secure luxury listings that match current client demand.
- **Relationship Management:** Build and maintain long-term relationships with high-net-worth international clients, property owners, and partner agencies to drive repeat business and referrals.
- **Reporting & Performance Tracking:** Participate in weekly Sales & Operations meetings, tracking performance, KPIs, and market trends in real time.